The future adoption of water-jet technology in sustainable farming systems.

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ADOPT is a tool developed by CSIRO that incorporates sets of factors that commonly influence the rate and peak level of adoption of agricultural innovation within a population. https://adopt.csiro.au



In this project, the ADOPT tool was applied to ultra-high-pressure water-jet applications in sugarcane, cotton and grains.



Sugarcane, cotton and grains exhibited different adoption profiles that reflect the unique circumstances in each production system.

A summary of the adoption models and assumptions applied for sugarcane, cotton and grains are provided in the following pages.

Further Reading on ADOPT.

Kuehne G, Llewellyn R, Pannell D, Wilkinson R, Dolling P, Ouzman J, Ewing M, Predicting farmer uptake of new agricultural practices: A tool for research, extension and policy. Agricultural Systems, Volume 156, 2017, Pages 115-125, ISSN 0308-521X, <u>https://www.sciencedirect.com/science/article/pii/S0308521X16304541</u>







## SUGARCANE

Sugarcane should expect to see moderate penetration (18%) in the next five years. In 10 years, the majority of the market (59%) may adopt water-jet technology. A peak adoption of 81% is forecast to happen in 17 years.

Environmental compliance factors, such as runoff into the reef, may be a strong influence on future adoption.











### SUGARCANE

## Changing the adoption levels

Many of the factors can be changed by activities such as extension. Based on the data entered, the ADOPT model suggests that changing the following factors would have the biggest effect on adoption.

### Changing the peak adoption level









# COTTON

Initial adoption of water-jet technology in cotton production is likely to be higher than sugarcane, resulting in 32% adoption in 5 years. Peak adoption in cotton may occur in 9 years at 44% adoption.

The rationale for this adoption profile is largely driven by the lack of alternative solutions that cotton growers can use sustainably to terminate cotton ratoon.











## COTTON

## Changing the adoption levels

Many of the factors can be changed by activities such as extension. Based on the data entered, the ADOPT model suggests that changing the following factors would have the biggest effect on adoption.

### Changing the peak adoption level

#### MOST SENSITIVE QUESTION

#### YOUR RESPONSE

(16) Profit benefit in years that it is Small profit advantage in years that it is used used To what extent is the use of the innovation likely to affect the profitability of the farm business in 44% the years that it is used? STEP UP RESPONSE STEP DOWN RESPONSE Moderate profit advantage in years that No profit advantage or disadvantage in it is used years that it is used 71% 20% 24% 27% Changing the time to peak adoption level MOST SENSITIVE QUESTION YOUR RESPONSE Trialable Easily trialable  $\overline{7}$ How easily can the innovation (or significant components of it) be trialled on a limited basis before a vears decision is made to adopt it on a larger scale? STEP UP RESPONSE STEP DOWN RESPONSE Very easily trialable Moderately trialable 9 .6 L2 years L2 years faster slower

vears



vears





## GRAINS

Grains has the lowest and slowest adoption response, reaching a peak adoption of only 17% in 12 years. Water-jet technology is best suited to northern Australian farming systems, including sugarcane, cotton and wide row grains.

This is largely due to the differences in grains production between northern and southern Australia. The water-jet system is lower cost to acquire and operate in the wide-row grain systems that prevail in northern Australia. Whereas, the narrow-row grain systems that prevail in southern Australia currently have technical and cost limitations that won't be overcome until the product is further refined in wide-row applications.



## Adoption Level



8% IN 5 YEARS FROM START IN 10 YEARS FROM START TIME TO 50% OF PEAK ADOPTION (years)







## GRAINS

### Changing the adoption levels

Many of the factors can be changed by activities such as extension. Based on the data entered, the ADOPT model suggests that changing the following factors would have the biggest effect on adoption.

### Changing the peak adoption level

### MOST SENSITIVE QUESTION

#### YOUR RESPONSE

(16) Profit benefit in years that it is Small profit advantage in years that it is used used To what extent is the use of the innovation likely to affect the profitability of the farm business in 17% the years that it is used? STEP UP RESPONSE

Moderate profit advantage in years that it is used



### STEP DOWN RESPONSE

No profit advantage or disadvantage in years that it is used



### Changing the time to peak adoption level

#### MOST SENSITIVE QUESTION YOUR RESPONSE Trialable Easily trialable $\overline{7}$ How easily can the innovation (or significant components of it) be .8 trialled on a limited basis before a vears decision is made to adopt it on a larger scale? STEP UP RESPONSE STEP DOWN RESPONSE Very easily trialable Moderately trialable 13 1.3 years .6 faster ears vears







